

# Looking at the Big Picture

## Assessing Your Situation. Anticipating Your Needs.

We take pride in making sure every lease agreement is structured to your optimal benefit. To that end, we take the time to carefully assess your fleet needs, your financial goals, and where you see your needs evolving during the life of your lease.

## Analysis of Buy vs. Lease

It all starts with a shared understanding of the relative advantages of leasing vs. owning. We make sure you are well equipped to make decisions you'll be comfortable with over the long term.

## Fleet Size Assessment

We'll conduct a comprehensive analysis of your fleet mix. How many and what kind of vehicles do you require? How will they be used? Are there any other selection criteria? We'll create a Selector List of vehicles we think fit your needs to help you make the best choices with ease.

## Operational Evaluation

We'll look at how you plan to operate your fleet. Will there be a centralized fleet manager or does a more decentralized system work better for your organization? Do you need to outsource that function completely? We also provide options on billing cycles as well as generating reports.

## End-of-Lease Planning

One of the most important aspects of planning a new lease is anticipating how it will terminate. Although we provide flexibility at the end of your lease, during the Planning stage we will explain different Remarketing options including our vast dealer network, driver purchase program, and manufacturer buy-back option.

## About Union Leasing

At Union Leasing, we provide flexible solutions for every stage of your Fleet Management Lifecycle: Planning, Leasing, Fleet Operations, and Remarketing. It's a holistic approach that ensures your business goals are achieved. But what really sets us apart is how we deliver. We treat every customer as if they were our first. We avoid off-the-shelf solutions, and instead work with you to tailor an approach that meets the needs of your clients and your business.

Find out how Union Leasing can go the extra mile for you. [Contact us today](#)